



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Horni Mody Street, Mumbai 400 001
CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2023

Particulars	Quarter ended			Six months ended		Year ended
	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
	2023	2023	2022	2023	2022	2023
Audited						
I. Revenue from operations						
(a) Revenue	18,403.19	15,733.05	14,850.97	34,136.24	29,644.09	65,298.84
(b) Other operating revenue	138.51	99.52	95.81	238.03	177.13	458.49
Total revenue from operations (a)+(b)	18,541.70	15,832.57	14,946.78	34,374.27	29,821.22	65,757.33
II. Other income (includes Government incentives)	579.81	299.08	195.06	878.89	405.83	820.94
III. Total Income (I+II)	19,121.51	16,131.65	15,141.84	35,253.16	30,227.05	66,578.27
IV. Expenses						
(a) Cost of materials consumed	11,492.58	10,943.39	9,674.40	22,435.97	20,200.25	42,226.81
(b) Purchases of products for sale	1,840.87	1,889.39	1,513.01	3,730.26	3,168.96	6,561.32
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(9.06)	(1,395.71)	349.83	(1,404.77)	(569.40)	484.69
(d) Employee benefits expense	1,085.94	1,064.47	964.43	2,150.41	2,027.28	4,021.63
(e) Finance costs	471.48	411.74	549.35	883.22	1,078.15	2,047.51
(f) Foreign exchange loss (net)	36.08	49.96	98.42	86.04	187.48	279.76
(g) Depreciation and amortisation expense	509.00	495.91	446.13	1,004.91	869.11	1,766.86
(h) Product development/engineering expenses	222.57	224.85	200.19	447.42	377.86	899.06
(i) Other expenses	2,192.86	2,039.30	1,846.41	4,232.16	3,769.81	7,819.74
(j) Amount transferred to capital and other accounts	(264.09)	(261.41)	(252.78)	(525.50)	(496.65)	(1,066.73)
Total expenses (IV)	17,578.23	15,461.89	15,389.39	33,040.12	30,612.85	65,040.65
V. Profit/(loss) before exceptional items and tax (III-IV)	1,543.28	669.76	(247.55)	2,213.04	(385.80)	1,537.62
VI. Exceptional Items						
(a) Provision for employee pension scheme (Refer note 4)	44.70	646.37	-	691.07	-	-
(b) Impairment of property, plant and equipment	81.32	-	-	81.32	-	-
(c) Provision for Intangible assets under development	-	-	-	-	-	276.91
(d) Provision for loan given to/cost of closure of subsidiary companies	-	-	4.04	-	4.11	4.55
(e) Employee separation cost	-	1.58	-	1.58	1.36	1.36
VII. Profit/(loss) before tax (V-VI)	1,417.26	21.81	(251.59)	1,439.07	(391.27)	1,254.80
VIII. Tax expense/(credit) (net)						
(a) Current tax	18.77	20.08	13.94	38.85	29.63	81.60
(b) Deferred tax	128.85	65.77	27.06	194.62	52.72	(1,554.93)
Total tax expense/(credit) (net)	147.62	85.85	41.00	233.47	82.35	(1,473.33)
IX. Profit/(loss) for the period after tax (VII-VIII)	1,269.64	(64.04)	(292.59)	1,205.60	(473.62)	2,728.13
X. Other comprehensive income/(loss)						
(A) (i) Items that will not be reclassified to profit and loss	139.26	25.34	78.83	164.60	(158.74)	(195.55)
(ii) Income tax (expense)/credit relating to items that will not be reclassified to profit and loss	(1.46)	6.28	8.61	4.82	19.20	34.96
(B) (i) Items that will be reclassified to profit and loss	10.94	33.15	(27.90)	44.09	(151.21)	(99.69)
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit and loss	(2.77)	(8.33)	7.02	(11.10)	22.89	9.93
Total other comprehensive income/(loss), net of taxes	145.97	56.44	66.56	202.41	(267.86)	(250.35)
XI. Total comprehensive income/(loss) for the period (IX+X)	1,415.61	(7.60)	(226.03)	1,408.01	(741.48)	2,477.78
XII. Paid-up equity share capital (face value of ₹2 each)	766.21	766.05	765.98	766.21	765.98	766.02
XIII. Reserves excluding revaluation reserve						21,703.83
XIV. Earnings/(loss) per share (EPS)						
(a) Ordinary shares (face value of ₹ 2 each)						
(i) Basic	₹ 3.30	(0.17)	(0.76)	3.13	(1.23)	7.11
(ii) Diluted	₹ 3.30	(0.17)	(0.76)	3.13	(1.23)	7.11
(b) 'A' Ordinary shares (face value of ₹2 each)						
(i) Basic	₹ 3.40	(0.17)	(0.76)	3.23	(1.23)	7.21
(ii) Diluted	₹ 3.40	(0.17)	(0.76)	3.23	(1.23)	7.21
Not annualised						

Statement of Standalone Assets and Liabilities

(₹ in crores)

	As at September 30,	As at March 31,
	2023	2023
	Audited	
I. ASSETS		
(1) Non-current assets		
(a) Property, plant and equipment	11,590.09	11,707.87
(b) Capital work-in-progress	456.66	575.65
(c) Right of use assets	439.37	421.27
(d) Other intangible assets	2,383.40	2,413.18
(e) Intangible assets under development	512.05	509.30
(f) Financial assets		
(i) Investments in subsidiaries, joint ventures and associates	28,059.83	27,976.80
(ii) Other investments	1,402.57	1,204.82
(iii) Loans and advances	105.23	114.40
(iv) Other financial assets	2,279.37	2,405.23
(g) Deferred tax assets (net)	1,274.59	1,477.26
(h) Non-current tax assets (net)	923.10	868.22
(i) Other non-current assets	468.21	596.82
	49,894.47	50,270.82
(2) Current assets		
(a) Inventories	4,701.15	3,027.90
(b) Financial assets		
(i) Investment in subsidiary (Refer note 7)	63.93	-
(ii) Investments measured at Fair value through profit and loss	1,796.92	3,142.96
(iii) Trade receivables	3,135.32	2,307.72
(iv) Cash and cash equivalents	2,115.20	1,121.43
(v) Bank balances other than (iv) above	96.32	293.22
(vi) Loans and advances	141.95	132.29
(vii) Other financial assets	254.12	255.25
(c) Other current assets	1,318.29	1,219.18
	13,623.20	11,499.95
TOTAL ASSETS	63,517.67	61,770.77
II. EQUITY AND LIABILITIES		
Equity		
(a) Equity share capital	766.21	766.02
(b) Other equity	22,370.57	21,703.83
	23,136.78	22,469.85
Liabilities		
(1) Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	8,003.65	10,445.70
(ii) Lease liabilities	314.52	305.26
(iii) Other financial liabilities	279.81	414.44
(b) Provisions	1,744.53	1,588.75
(c) Deferred tax liabilities (net)	49.39	51.16
(d) Other non-current liabilities	790.19	692.08
	11,182.09	13,497.39
(2) Current liabilities		
(a) Financial liabilities		
(i) Borrowings	11,265.14	8,426.74
(ii) Lease liabilities	115.32	100.99
(iii) Trade payables		
(a) Total outstanding dues of micro and small enterprises	139.83	114.67
(b) Total outstanding dues of creditors other than micro and small enterprises	8,437.86	7,047.93
(iv) Acceptances	5,335.63	5,839.39
(v) Other financial liabilities	896.32	1,300.18
(b) Provisions	1,055.22	408.89
(c) Current tax liabilities (net)	73.61	53.66
(d) Other current liabilities	1,879.87	2,511.08
	29,198.80	25,803.53
TOTAL EQUITY AND LIABILITIES	63,517.67	61,770.77

Statement of Standalone Cash Flows

(₹ in crores)

	Six months ended	
	September 30,	September 30,
	2023	2022
	Audited	
I Cash flows from/(used in) operating activities:		
Profit/(Loss) for the period	1,205.60	(473.62)
Adjustments for:		
Depreciation and amortisation expense	1,004.91	869.11
Provision for employee pension scheme	691.07	-
Impairment of property, plant and equipment	81.32	-
Discounting of warranty and other provisions	(62.72)	-
Allowance for trade receivables, loans and other receivables	61.15	27.56
Inventory write down (net)	34.47	12.79
Provision for loan given to/cost of closure of subsidiary companies	-	4.11
Accrual for share-based payments	15.11	9.63
Profit on sale of assets (net) (including assets scrapped / written off)	(16.47)	(24.47)
Profit on sale of investments at FVTPL (net)	(33.76)	(33.37)
Marked-to-market gain on investments measured at FVTPL	(2.29)	(0.74)
Tax expense (net)	233.47	82.35
Finance costs	883.22	1,078.15
Interest income	(95.66)	(129.08)
Dividend income	(618.84)	(103.28)
Unrealized foreign exchange loss (net)	275.12	229.04
	2,450.10	2,021.80
Cash flows from operating activities before changes in following assets and liabilities	3,655.70	1,548.18
Trade receivables	(863.25)	(613.15)
Loans and advances and other financial assets	(9.52)	5.32
Other current and non-current assets	24.03	92.50
Inventories	(1,707.72)	(688.92)
Trade payables and acceptances	884.12	(1,891.02)
Other current and non-current liabilities	(538.95)	(394.06)
Other financial liabilities	(27.86)	(72.55)
Provisions	116.61	(12.17)
Cash generated from/(used in) operations	1,533.16	(2,025.87)
Income tax paid (net)	(73.75)	(108.25)
Net cash from/(used in) operating activities	1,459.41	(2,134.12)
II Cash flows from investing activities:		
Payments for property, plant and equipments	(547.45)	(328.76)
Payments for other intangible assets	(486.96)	(382.14)
Proceeds from sale of property, plant and equipments	17.17	29.97
Proceeds from sale of mutual fund units (net)	1,392.33	3,670.06
Investments in Government securities	(10.24)	-
Investments in subsidiary companies	(160.50)	(104.98)
Loan given to subsidiary companies	(16.00)	-
Redemption of preference shares in a subsidiary company	13.54	-
Increase in short term inter corporate deposit	(9.50)	(15.00)
Realisation of deposits with financial institution	-	600.00
Deposits/restricted deposits with financial institution	-	(500.00)
Deposits/restricted deposits with banks	(12.09)	(1.69)
Realisation of deposits/restricted deposits with banks	210.00	75.00
Interest received	61.18	97.36
Dividend received	618.84	103.28
Net cash from investing activities	1,070.32	3,243.10
III Cash flows used in financing activities:		
Dividend paid	(770.02)	-
Proceeds from issue of shares and share application pending allotment (net of issue expenses)	36.65	14.47
Repayment of long-term borrowings	(3,460.63)	(2,158.33)
Payment of Option Settlement of long term borrowings	(50.53)	(52.63)
Repayment of short-term borrowings	-	(861.30)
Net change in other short-term borrowings (with maturity up to three months)	3,769.05	2,068.37
Repayment of lease liabilities (including interest)	(46.46)	(37.88)
Interest paid [including discounting charges paid, ₹212.53 crores (September 30, 2022 ₹202.93 crores)]	(1,016.47)	(1,025.36)
Net cash used in financing activities	(1,538.41)	(2,052.66)
Net increase/(decrease) in cash and cash equivalents	991.32	(943.68)
Cash and cash equivalents at the beginning of the period	1,121.43	2,450.23
Effect of foreign exchange on cash and cash equivalents	2.45	2.58
Cash and cash equivalents at the end of the period	2,115.20	1,509.13
Non-cash transactions:		
Liability towards property, plant and equipment and other intangible assets purchased on credit/deferred credit	108.21	117.70
Increase in liabilities arising from financing activities on account of non-cash transactions :		
Exchange differences	58.10	437.64
Amortisation / effective interest rate adjustments of borrowings	29.80	5.00

Notes:

- The above results were reviewed and recommended by the Audit Committee on November 1, 2023 and approved by the Board of Directors at its meeting held on November 2, 2023.
- The above results include the Company's proportionate share of income and expenditure in its Joint Operation, namely Tata Cummins Private Limited and its subsidiary. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid Joint Operation:

Particulars		Quarter ended			Six months ended		Year ended
		September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
		2023	2023	2022	2023	2022	2023
1	Revenue from operations	18,373.35	15,563.54	14,762.93	33,936.89	29,471.71	65,009.35
2	Profit/(loss) before tax	1,472.88	(55.10)	(311.08)	1,417.78	(401.77)	1,184.94
3	Profit/(loss) after tax	1,324.65	(107.22)	(326.22)	1,217.42	(443.98)	2,747.62

- Additional Information pursuant to requirement of Regulation 52(4) and Regulation 54(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation 2015 as amended and as at six months ended September 30, 2023:

Sr No	Particulars	Quarter ended			Six months ended		Year ended
		September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
		2023	2023	2022	2023	2022	2023
Audited							
a)	Debt Equity Ratio (number of times) [Total Debt ^(vi) / Equity ^(vi)]	0.83	0.85	1.18	0.83	1.18	0.84
b)	Debt Service Coverage Ratio (number of times) (not annualised) [(Profit/(loss) before exceptional items and tax+Interest on Borrowings)/(Interest on Borrowings + Repayment of Borrowings ^(vii))]	5.11	1.65	0.31	2.99	0.25	0.48
c)	Interest Service Coverage Ratio (number of times) (not annualised) [(Profit/(loss) before exceptional items and tax+Interest on Borrowings)/Interest on Borrowings]	5.39	3.25	0.44	4.41	0.54	1.98
d)	Capital redemption reserve (₹ In crores)	2.28	2.28	2.28	2.28	2.28	2.28
e)	Debenture redemption reserve (₹ In crores)	211.34	211.34	411.14	211.34	411.14	211.34
f)	Net worth (₹ In crores) ^(viii)	23,136.78	22,481.94	19,230.39	23,136.78	19,230.39	22,469.85
g)	Net profit/(loss) for the period (₹ In crores)	1,269.64	(64.04)	(292.59)	1,205.60	(473.62)	2,728.13
h)	Earnings/(loss) per share (EPS)						
	(a) Ordinary shares (face value of ₹ 2 each)						
	(i) Basic (₹)	3.30	(0.17)	(0.76)	3.13	(1.23)	7.11
	(ii) Diluted (₹)	3.30	(0.17)	(0.76)	3.13	(1.23)	7.11
	(b) 'A' Ordinary shares (face value of ₹2 each)						
	(i) Basic (₹)	3.40	(0.17)	(0.76)	3.23	(1.23)	7.21
	(ii) Diluted (₹)	3.40	(0.17)	(0.76)	3.23	(1.23)	7.21
Not annualised							
i)	Current ratio (number of times) [Current assets / Current liabilities]	0.47	0.44	0.48	0.47	0.48	0.45
j)	Long term debt to working capital (number of times) [Long Term Borrowings ^(ix) / Working capital ^(viii)]	(0.69)	(0.69)	(1.53)	(0.69)	(1.53)	(1.13)
k)	Bad debts to Account receivable ratio (%) [Bad Debts ^(viii) / Average of Trade and Other Receivables ^(viii)]	-	-	-	-	0.07%	-
l)	Current liability ratio (number of times) [Current liabilities (excluding current maturities of long term debt and interest accrued on borrowings) / (Total liabilities)]	0.68	0.67	0.54	0.68	0.54	0.59
m)	Total debts to total assets (number of times) [(Non current borrowings + Current borrowings) / Total assets]	0.30	0.31	0.38	0.30	0.38	0.31
n)	Debtors turnover (number of times) (not annualised) [Revenue from operations / Average Trade receivables]	5.97	5.88	5.32	12.63	12.36	29.76
o)	Inventory turnover (number of times) (not annualised) [Raw material consumed ^(ix) / Average Inventory ^(ix)]	2.81	2.93	2.52	6.41	5.62	14.61
p)	Operating margin (%) [(Profit/(loss) before tax +/- Exceptional Items + Foreign exchange loss (net) + Net Finance Charges + Depreciation and amortisation - Other Income (excluding incentives)) / Revenue from operations]	11.02%	8.80%	4.83%	10.00%	4.97%	7.79%
q)	Net profit margin (%) [Net profit after tax / Revenue from operations]	6.85%	(0.40%)	(1.96%)	3.51%	(1.59%)	4.15%
r)	Security cover ratio (number of times) ¹ [Secured Assets ^(x) / Secured Borrowings ^(xii)]	-	-	1.74	-	1.74	4.76

1 8.80% non-convertible debentures of face value of ₹1,000 crores, earlier secured by creating a pari passu charge on certain tangible fixed assets, right of use assets and capital work-in-progress, have been repaid during six months ended September 30, 2023. Hence, Security cover ratio is Nil as at September 30, 2023.

Notes:

- i Total debts includes non current and current borrowings
 - ii Equity = Equity share capital + Other equity
 - iii Repayment of borrowings includes repayment of long-term borrowings, proceeds from short-term borrowings, repayment of short-term borrowings and net change in other short-term borrowings (with maturity up to three months).
 - iv Net Worth has been computed on the basis as stated in Clause 2 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 i.e. Net worth as defined in sub-section (57) of section 2 of the Companies Act, 2013.
 - v Long term borrowings (including current portion of long term borrowings).
 - vi Working capital = Current assets - Current liabilities (excluding current maturities of long term debt and interest accrued on borrowings).
 - vii Bad debts is write off of trade and other receivables.
 - viii Trade and other receivables includes Trade receivables, current and non-current loans and advances and other current and non-current assets.
 - ix Raw material consumed includes Cost of materials consumed, Purchases of products for sale and Changes in inventories of finished goods, work-in-progress and products for sale.
 - x Inventory includes raw materials and components, work-in-progress, finished goods, stores and spare parts, consumable tools and goods-in-transit - raw materials and components.
 - xi Secured assets include written down value of secured assets and fixed deposits under lien.
 - xii Secured borrowings include 8.80% non-convertible debentures and term loans from financial institutions.
- 4) Tata Motors Limited is amongst the very few companies in India that has its own exempted Pension fund. In the past few years there have been multiple developments on this front. The Company in year 2019 had made an application to surrender the said Pension fund w.e.f October 1, 2019. However, the process of concluding the surrender has not yet happened. The Company incurred losses for three consecutive years (during FY 2019-20, 2020-21 & 2021-22), thereby calling for an automatic cancellation/withdrawal of pension fund exemption status. On November 4, 2022, the Hon'ble Supreme Court also ruled that those who were members of a statutory pension fund as on September 1, 2014, can exercise a joint option with their employer to contribute to their Pension fund beyond the statutory limit and be eligible to draw their pension calculated based on last 5 years average salary. The Company has received various representations from its employees (past and present) to extend the said pension benefits to them as well. To continue to serve the best interests of all stakeholders and to seek a finality on this matter and avoid long drawn litigation, after careful consideration, the Company has accepted and approved the joint options on the Employees Provident Fund Organisation (EPFO) portal, along with a communication to the EPFO that the Company shall fund the additional liability estimated through actuarial valuation. Accordingly, a provision of ₹ 44.70 crores and ₹ 691.07 crores has been made during the quarter and six months ended September 30, 2023 respectively, which has been disclosed as an Exceptional item. EPFO, however, has returned all the applications approved by the Company. The Company has filed a writ petition with Hon'ble Delhi High Court for seeking directions to EPFO to immediately start administering TML's Pension Fund and not to reject the joint applications. The trade unions have also jointly filed another petition for expediting the transfer of pension fund corpus and accepting the joint applications of the employees for pension on higher salary. The High Court has issued notice to both the Ministry of Labour and EPFO.
- 5) The Board of Directors has, at its meeting held on July 25, 2023, approved (subject to inter alia the requisite National Company Law Tribunal (NCLT), regulatory and other approvals) a Scheme of Arrangement under Section 230-232 of the Companies Act, 2013, between Tata Motors Limited and its shareholders and creditors for reduction through cancellation of the "A" Ordinary shares and the payment of consideration for such reduction through the issuance of New Ordinary shares of the Company, in the manner contemplated in the Scheme of Arrangement. Expenses of ₹ 27.74 crores related to this scheme are recorded in retained earnings.
- 6) During the six months ended September 30, 2023, provision of ₹113.96 crores has been reversed towards certain Indirect taxes matters under litigation for FY 2002 to FY 2006, which is netted off in other expenses.
- 7) Investment in subsidiary classified under current financial assets includes partial stake (21.3%) in Tata Technologies Limited (TTL) held by the Company. Out of the above, on October 13, 2023, the Company has signed share purchase agreement to sell 9.9% stake in TTL for an aggregate consideration of ₹1,613.70 crores. The agreement is with TPG Rise climate SF Pte Ltd and Ratan Tata Endowment Foundation for purchasing 9% and 0.9%, respectively. Following the completion of this transaction, the Company's stake in TTL has been reduced to 64.79%.
- 8) On October 19, 2023, the Company has signed Securities Subscription Agreement (SSA) and a Shareholders Agreement (SHA) for the acquisition of 26.79% stake in Freight Commerce Solutions Private Limited 'Freight Tiger' for a consideration of ₹150 crores. Freight Tiger is a digital platform that provides end-to-end logistics value chain solutions for cargo movement in the country. The SSA also includes a provision enabling Tata Motors to further invest over the next two years, at the then prevailing market value.
- 9) On October 30, 2023, Arbitration Tribunal has made an award in the arbitral proceedings pertaining to the capital investments made in the Singur project site in favour of Tata Motors Limited and has directed the respondent West Bengal Industrial Development Corporation (WBIDC) to pay compensation of ₹765.78 crores with interest thereon @11% p.a. from September 1, 2016 till actual recovery plus a ₹1.00 crore towards cost of the proceedings. The total amount as at September 30, 2023 is ₹1,363.45 crores. This event does not require any adjustment to the financial results as at September 30, 2023.
- 10) The Statutory Auditors have carried an audit of the above results for the quarter and six months ended September 30, 2023 and have issued an unmodified opinion on the same.

Tata Motors Limited