



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001.

CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2020

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2020	2020	2019	2020	2019	2020
	<b>Audited</b>					
I. Revenue from operations						
(a) Revenue	14,507.50	9,591.18	10,668.44	26,732.82	33,831.96	43,485.76
(b) Other operating revenue	123.10	76.92	174.47	252.75	363.34	442.41
<b>Total revenue from operations (a)+(b)</b>	<b>14,630.60</b>	<b>9,668.10</b>	<b>10,842.91</b>	<b>26,985.57</b>	<b>34,195.30</b>	<b>43,928.17</b>
II. Other Income (includes Government incentives) (refer note 2)	206.65	241.98	351.51	582.96	1,114.13	1,383.05
III. <b>Total Income (I+II)</b>	<b>14,837.25</b>	<b>9,910.08</b>	<b>11,194.42</b>	<b>27,568.53</b>	<b>35,309.43</b>	<b>45,311.22</b>
IV. Expenses						
(a) Cost of materials consumed	9,814.79	6,107.98	5,697.52	17,095.99	20,629.73	26,171.85
(b) Purchases of products for sale	1,656.30	1,317.20	1,280.99	3,430.72	4,236.62	5,679.98
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(591.50)	(174.86)	1,063.21	(456.80)	249.08	722.68
(d) Employee benefits expense	1,105.89	1,058.60	1,018.27	3,131.23	3,234.70	4,384.31
(e) Finance costs	656.22	634.67	478.54	1,843.69	1,415.95	1,973.00
(f) Foreign exchange (gain)/loss (net)	(5.28)	(35.21)	(13.14)	(19.56)	18.89	239.00
(g) Depreciation and amortisation expense	947.64	909.92	853.46	2,717.45	2,391.16	3,375.29
(h) Product development/Engineering expenses	237.03	176.25	205.80	551.47	532.87	830.24
(i) Other expenses	1,738.42	1,283.21	1,890.01	3,683.36	5,870.42	7,720.75
(j) Amount transferred to capital and other accounts	(180.02)	(201.99)	(260.28)	(559.71)	(868.63)	(1,169.46)
<b>Total expenses (IV)</b>	<b>15,379.49</b>	<b>11,075.77</b>	<b>12,214.38</b>	<b>31,417.84</b>	<b>37,710.79</b>	<b>49,927.64</b>
V. <b>Profit/(loss) before exceptional items and tax (III-IV)</b>	<b>(542.24)</b>	<b>(1,165.69)</b>	<b>(1,019.96)</b>	<b>(3,849.31)</b>	<b>(2,401.36)</b>	<b>(4,616.42)</b>
VI. Exceptional Items						
(a) Employee separation cost	68.57	2.61	1.50	71.18	1.83	2.69
(b) Write off/(reversal) of provision/ impairment of capital work-in-progress and intangibles under development (net)	-	-	-	-	(83.11)	(73.03)
(c) Provision/(reversal) for loan given to/investment and cost of closure in subsidiary companies/joint venture (net)	(10.27)	43.75	2.39	82.36	21.43	385.62
(d) Provision for impairment of Passenger Vehicle Business	-	-	-	-	-	1,418.64
(e) Provision for Onerous Contracts	-	-	-	-	-	777.00
VII. <b>Profit/(loss) before tax (V-VI)</b>	<b>(600.54)</b>	<b>(1,212.05)</b>	<b>(1,023.85)</b>	<b>(4,002.85)</b>	<b>(2,341.51)</b>	<b>(7,127.34)</b>
VIII. Tax expense/(credit) (net)						
(a) Current tax	19.53	19.28	4.25	48.06	21.04	33.05
(b) Deferred tax	17.97	(18.88)	11.41	(9.78)	56.03	129.24
Total tax expense	37.50	0.40	15.66	38.28	77.07	162.29
IX. <b>Profit/(loss) for the period from continuing operations (VII-VIII)</b>	<b>(638.04)</b>	<b>(1,212.45)</b>	<b>(1,039.51)</b>	<b>(4,041.13)</b>	<b>(2,418.58)</b>	<b>(7,289.63)</b>
X. Other comprehensive income/(loss):						
(A) (i) Items that will not be reclassified to profit and loss	175.00	15.47	40.83	216.73	(15.39)	(221.04)
(ii) Income tax (expense)/credit relating to items that will not be reclassified to profit and loss	0.64	(3.35)	6.05	(0.22)	4.43	33.71
(B) (i) Items that will be reclassified to profit and loss	38.12	90.65	11.81	140.54	(85.77)	(294.19)
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit and loss	(13.31)	(31.68)	(4.13)	(49.11)	29.97	102.80
<b>Total other comprehensive income/(loss)</b>	<b>200.45</b>	<b>71.09</b>	<b>54.56</b>	<b>307.94</b>	<b>(66.76)</b>	<b>(378.72)</b>
XI. <b>Total comprehensive income/(loss) for the period (IX+X)</b>	<b>(437.59)</b>	<b>(1,141.36)</b>	<b>(984.95)</b>	<b>(3,733.19)</b>	<b>(2,485.34)</b>	<b>(7,668.35)</b>
XII. Paid-up equity share capital (face value of ₹2 each)	719.54	719.54	719.54	719.54	719.54	719.54
XIII. Reserves excluding revaluation reserve (as per balance sheet of previous accounting year)						17,668.11
XIV. Earnings/(loss) per share (EPS)						
(a) Ordinary shares (face value of ₹2 each)						
(i) Basic EPS	(1.77)	(3.37)	(3.01)	(11.23)	(7.08)	(21.06)
(ii) Diluted EPS	(1.77)	(3.37)	(3.01)	(11.23)	(7.08)	(21.06)
(b) 'A' Ordinary shares (face value of ₹2 each)						
(i) Basic EPS	(1.77)	(3.37)	(3.01)	(11.23)	(7.08)	(21.06)
(ii) Diluted EPS	(1.77)	(3.37)	(3.01)	(11.23)	(7.08)	(21.06)
	Not annualised					

**Segment wise Revenue, Results, Assets and Liabilities**

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles, as well as sale of related parts and accessories. The Company's products mainly include commercial vehicles and passenger vehicles. Accordingly, the Company has Commercial Vehicles and Passenger Vehicles as two reportable segments. The segment information is provided to and reviewed by Chief Operating Decision Maker (CODM)

(₹ in crores)

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2020	2020	2019	2020	2019	2020
<b>Audited</b>						
<b>A. Segment Revenue :</b>						
<b>Revenue from operations</b>						
I. Commercial Vehicles	9,568.15	5,554.38	7,921.75	16,560.49	25,917.24	32,932.89
II. Passenger Vehicles	4,994.83	4,073.51	2,797.61	10,290.97	8,079.91	10,772.47
III. Corporate/Unallocable	67.62	40.21	123.55	134.11	198.15	222.81
<b>Total Segment Revenue</b>	<b>14,630.60</b>	<b>9,668.10</b>	<b>10,842.91</b>	<b>26,985.57</b>	<b>34,195.30</b>	<b>43,928.17</b>
Less: Inter segment revenue	-	-	-	-	-	-
<b>Revenue from operations</b>	<b>14,630.60</b>	<b>9,668.10</b>	<b>10,842.91</b>	<b>26,985.57</b>	<b>34,195.30</b>	<b>43,928.17</b>
<b>B. Segment results before other income (excluding government incentives), finance costs, foreign exchange gain/(loss) (net), exceptional items and tax :</b>						
I. Commercial Vehicles	349.70	(209.21)	(199.30)	(787.25)	218.51	(207.60)
II. Passenger Vehicles	(313.97)	(421.08)	(558.01)	(1,380.00)	(1,715.04)	(2,727.57)
III. Corporate/Unallocable	4.20	(21.88)	13.31	(68.44)	(146.57)	(263.92)
<b>Total Segment results</b>	<b>39.93</b>	<b>(652.17)</b>	<b>(744.00)</b>	<b>(2,235.69)</b>	<b>(1,643.10)</b>	<b>(3,199.09)</b>
Less: Inter segment eliminations	-	-	-	-	-	-
<b>Net Segment results</b>	<b>39.93</b>	<b>(652.17)</b>	<b>(744.00)</b>	<b>(2,235.69)</b>	<b>(1,643.10)</b>	<b>(3,199.09)</b>
Add/(Less) : Other income (excluding incentives)	68.77	85.94	189.44	210.51	676.58	794.67
Add/(Less) : Finance costs	(656.22)	(634.67)	(478.54)	(1,843.69)	(1,415.95)	(1,973.00)
Add/(Less) : Foreign exchange gain/(loss) (net)	5.28	35.21	13.14	19.56	(18.89)	(239.00)
<b>Add/(Less) : Exceptional items</b>						
-Commercial Vehicles	(55.11)	(2.61)	(1.50)	(57.72)	98.50	71.52
-Passenger Vehicles	(8.04)	-	-	(8.04)	(17.13)	(2,222.85)
-Corporate/Unallocable	4.85	(43.75)	(2.39)	(87.78)	(21.52)	(359.59)
<b>Total profit/(loss) before tax</b>	<b>(600.54)</b>	<b>(1,212.05)</b>	<b>(1,023.85)</b>	<b>(4,002.85)</b>	<b>(2,341.51)</b>	<b>(7,127.34)</b>
<b>C. Segment Assets</b>						
		<b>As at September 30,</b>		<b>As at December 31,</b>		<b>As at March 31,</b>
		<b>2020</b>		<b>2020</b>		<b>2020</b>
		<b>Audited</b>		<b>Audited</b>		
I. Commercial Vehicles		21,563.94		22,585.96		21,845.57
II. Passenger Vehicles		16,144.36		15,555.42		16,774.98
III. Corporate/Unallocable		22,586.42		22,941.12		23,778.25
<b>-Total</b>		<b>60,294.72</b>		<b>61,082.50</b>		<b>62,398.80</b>
IV. Assets classified as held for sale		199.97		206.06		191.07
<b>Total Assets</b>		<b>60,494.69</b>		<b>61,288.56</b>		<b>62,589.87</b>
<b>D. Segment Liabilities</b>						
I. Commercial Vehicles		10,995.48		14,018.15		11,237.44
II. Passenger Vehicles		5,375.67		5,765.13		5,204.60
III. Corporate/Unallocable		29,027.23		26,835.19		27,760.18
<b>Total Liabilities</b>		<b>45,398.38</b>		<b>46,618.47</b>		<b>44,202.22</b>

**Notes:**

1) The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on January 29, 2021.

2) Other income includes:

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2020	2020	2019	2020	2019	2020
Dividend from subsidiaries	-	1.30	22.65	1.30	193.75	205.47

3) The above results include the Company's proportionate share of income and expenditure in its two Joint Operations, namely Tata Cummins Private Limited and Fiat India Automobiles Private Limited. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid two Joint Operations:

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2020	2020	2019	2020	2019	2020
1 Revenue from operations	14,629.28	9,496.86	10,687.78	26,604.43	33,409.54	42,963.03
2 Loss before tax	(713.22)	(1,320.12)	(1,112.89)	(4,271.79)	(2,514.81)	(7,313.57)
3 Loss after tax	(700.49)	(1,285.26)	(1,114.42)	(4,221.98)	(2,548.20)	(7,453.98)

4) During the year ended March 31, 2020, the Company has allotted 20,16,23,407 Ordinary Shares at a price of ₹150 per Ordinary Share aggregating to ₹3,024.35 crores and 23,13,33,871 Convertible Warrants ('Warrants'), each carrying a right to subscribe to one Ordinary Share per Warrant, at a price of ₹150 per Warrant ('Warrant Price'), aggregating to ₹3,470.00 crores on a preferential basis to Tata Sons Private Limited. An amount equivalent to 25% of the Warrant Price was paid at the time of subscription and allotment of each Warrant and the balance 75% of the Warrant Price shall be payable by the Warrant holder against each Warrant at the time of allotment of Ordinary Shares pursuant to exercise of the options attached to Warrant(s) to subscribe to Ordinary Share(s). The warrants could have been exercised within 18 months from the date of allotment i.e. upto June 2021. Subsequent to the quarter ended December 31, 2020, Tata Sons Pvt Ltd, has exercised the options attached to the warrants and on remittance of the balance subscription money of ₹2,602.51 crores, 23,13,33,871 Ordinary Shares are allotted.

5) a) During the quarter ended December 31, 2019,  
 i) Provision for certain Indirect taxes for matters under litigation for FY 2002 to FY 2006 were made for ₹241.25 crores, which is included in other expenses.  
 ii) Profit on sale of certain residential properties of ₹65.68 crores, which is included in other operating revenue.

b) During the quarter ended December 31, 2020, profit on sale of certain residential properties of ₹49.11 crores is included in other operating revenue.

6) The Board of Directors has, at its meeting held on July 31, 2020, approved (subject to the requisite regulatory and other approvals) a Scheme of Arrangement between Tata Motors Limited and TML Business Analytics Services Limited (Transferee Company) for:

(a) Transfer of the PV Undertaking of the Company as a going concern, on a slump sale basis as defined under Section 2(42C) of the Income-tax Act, 1961, to the Transferee Company for a lump sum consideration of ₹9,417.00 crores through issuance of equity shares; and

(b) Reduction of its share capital without extinguishing or reducing its liability on any of its shares by writing down a portion of its securities premium account to the extent of ₹11,173.59 crores, with a corresponding adjustment to the accumulated losses of the Company.


The Scheme of Arrangement has been filed with National Company Law Tribunal for approval.

7) Covid-19 pandemic has rapidly spread throughout the world, including India. Government in India has taken significant measures to curb the spread of the virus including imposing mandatory lockdowns and restrictions in activities. Consequently, Company's manufacturing plants and offices had to be closed down for a considerable period of time during the nine months ended December 31, 2020. As a result of the lockdown, the revenue for the nine months ended December 31, 2020 has been impacted. Lockdowns have impacted the Company operationally including on supply chain matters. The Company is monitoring the situation closely taking into account directives from the Governments. Management believes that it has taken into account all the possible impacts of known events arising from COVID-19 pandemic in the preparation of the financial results including but not limited to its assessment of Company's liquidity and going concern, recoverable values of its property, plant and equipment, intangible assets, intangible assets under development and the net realisable values of other assets. However, given the effect of these lockdowns and restrictions on the overall economic activity and in particular on the automotive industry, the impact assessment of COVID-19 on the abovementioned financial statement captions is subject to significant estimation uncertainties given its nature and duration and, accordingly, the actual impacts in future may be different from those estimated as at the date of approval of these financial results. The Company will continue to monitor any material changes to future economic conditions and consequential impact on its financial results.

8) The Indian Parliament has approved the Code on Social Security, 2020 which would impact the contributions by the company towards Provident Fund and Gratuity. The Ministry of Labour and Employment has released draft rules for the Code on Social Security, 2020 on November 13, 2020, and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will assess the impact and its evaluation once the subject rules are notified and will give appropriate impact in its financial statements in the period in which, the Code becomes effective and the related rules to determine the financial impact are published.

9) The Statutory Auditors have carried an audit of the above results for the quarter and nine months ended December 31, 2020 and have issued an unmodified opinion on the same.

Mumbai, January 29, 2021

Tata Motors Limited  
  
 G. Venkatesh Bhat  
 CEO and Managing Director