



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001.
CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

Particulars (Refer Notes Below)	Quarter ended			Nine months ended	
	December 31,	September 30,	December 31,	December 31,	December 31,
	2016	2016	2015	2016	2015
	Unaudited				
1 Income from operations					
(a) Sales/Income from operations	67,864.95	66,240.02	69,398.07	200,515.40	192,516.41
(b) Other operating income	676.12	759.67	2,218.51	2,081.46	3,257.54
Total Income from operations	68,541.07	66,999.69	71,616.58	202,596.86	195,773.95
2 Expenses					
(a) Cost of materials consumed (including basis adjustment on purchase of inventories)					
(i) Cost of materials consumed	38,746.48	36,969.79	37,666.15	118,389.10	108,075.39
(ii) Basis adjustment on hedge accounted derivatives	(347.36)	(267.48)	603.64	(507.79)	1,800.81
(b) Purchase of products for sale	3,818.63	2,921.11	3,174.44	10,000.60	9,621.24
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(2,205.49)	(347.58)	2,019.18	(9,502.97)	(2,575.76)
(d) Excise duty	1,009.77	1,099.27	1,024.49	3,270.19	3,256.89
(e) Employee benefits expense	7,044.64	6,793.85	7,375.27	21,305.54	21,160.02
(f) Depreciation and amortisation expense	4,229.95	4,453.98	4,261.95	13,234.75	12,365.31
(g) Product development/Engineering expenses	814.10	741.96	853.53	2,427.20	2,402.07
(h) Other expenses	18,833.86	17,119.45	14,397.91	50,982.10	38,143.33
(i) Amount capitalised	(4,334.77)	(4,313.25)	(4,352.52)	(12,832.88)	(12,489.35)
Total expenses	67,609.81	65,171.10	67,024.04	196,765.84	181,759.95
3 Profit from operations before other income, finance costs and exceptional items (1 - 2)	931.26	1,828.59	4,592.54	5,831.02	14,014.00
4 Other income	167.41	179.38	192.77	520.38	673.63
5 Profit from ordinary activities before finance costs and exceptional items (3 + 4)	1,098.67	2,007.97	4,785.31	6,351.40	14,687.63
6 Finance costs	870.71	1,024.85	1,138.26	3,074.04	3,509.73
7 Profit from ordinary activities after finance costs but before exceptional items (5 - 6)	227.96	983.12	3,647.05	3,277.36	11,177.90
8 Exceptional items					
(a) Exchange (gain)/loss (net) including on revaluation of foreign currency borrowings, deposits and loans	345.19	(27.16)	369.23	323.44	530.49
(b) Employee separation cost	0.75	(0.34)	(0.70)	0.41	10.37
(c) Others (refer note 3)	(716.57)	11.33	(135.33)	(1,195.78)	2,399.57
9 Profit/(loss) from ordinary activities before tax (7 - 8)	598.59	999.29	3,413.85	4,149.29	8,237.47
10 Tax expense/(credit) (net)	866.95	424.63	668.98	2,011.61	1,888.41
11 Net profit/(loss) for the period (9-10)	(268.36)	574.66	2,744.87	2,137.68	6,349.06
12 Share of profit/(loss) of Joint ventures and associates (net)	379.93	273.50	207.80	1,082.45	117.64
13 Net profit/(loss) after taxes, share of profit/(loss) of joint ventures and associates (11+12)	111.57	848.16	2,952.67	3,220.13	6,466.70
14 Attributable to :					
Shareholders of the Company	93.77	828.36	2,934.05	3,158.51	6,403.45
Non-controlling interest	17.80	19.80	18.62	61.62	63.25
15 Other Comprehensive Income/(loss) (including relating to joint ventures and associates (net of tax)) (OCI)	(2,701.72)	(11,625.15)	(4,277.76)	(29,365.03)	7,761.73
16 Total Comprehensive Income/(loss) (after tax) (13+15)	(2,590.15)	(10,776.99)	(1,325.09)	(26,144.90)	14,228.43
17 Attributable to :					
Shareholders of the Company	(2,604.66)	(10,783.12)	(1,341.79)	(26,186.81)	14,153.05
Non-controlling interest	14.51	6.13	16.70	41.91	75.38
18 Paid-up equity share capital (face value of ₹2 each)	679.22	679.18	679.18	679.22	679.18
19 Earnings per share (EPS) (Not annualised)					
A. Ordinary shares (face value of ₹2 each)					
(a) Basic EPS	0.26	2.42	8.63	9.29	18.96
(b) Diluted EPS	0.26	2.42	8.62	9.28	18.96
B. 'A' Ordinary shares (face value of ₹2 each)					
(a) Basic EPS	0.36	2.52	8.73	9.39	19.06
(b) Diluted EPS	0.36	2.52	8.72	9.38	19.06

Segment wise Revenue, Results, Assets and Liabilities

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles including financing thereof, as well as sale of related parts and accessories. The Company provides financing for vehicles sold by dealers in India.

The automotive segment is bifurcated into the following:

Tata and other brand vehicles, including financing thereof and Jaguar Land Rover.

The Company's other segment comprises primarily activities relating to information technology or IT services, machine tools and factory automation solutions.

		(₹ in crores)			
Particulars	Quarter ended			Nine months ended	
	December 31,	September 30,	December 31,	December 31,	
	2016	2016	2015	2016	2015
Unaudited					
A. Segment Revenue :					
Total income from operations (net)					
I. Automotive and related activity					
- Tata and other brands vehicles and financing thereof	13,213.15	13,188.63	12,613.18	39,801.25	37,824.87
- Jaguar and Land Rover	54,917.68	53,374.81	58,627.99	161,563.83	156,990.36
Less: Intra segment eliminations	(14.52)	(19.17)	(14.41)	(53.41)	(55.21)
-Total	68,116.31	66,544.27	71,226.76	201,311.67	194,760.02
II. Others	766.64	792.11	764.16	2,307.28	2,146.71
Total Segment Revenue	68,882.95	67,336.38	71,990.92	203,618.95	196,906.73
Less: Inter segment revenue	(341.88)	(336.69)	(374.34)	(1,022.09)	(1,132.78)
Net Income from Operations	68,541.07	66,999.69	71,616.58	202,596.86	195,773.95
B. Segment results before other income, finance costs, exceptional items and tax :					
I. Automotive and related activity					
- Tata and other brands vehicles and financing thereof	(349.06)	(48.31)	253.82	182.01	995.26
- Jaguar and Land Rover	1,213.96	1,816.08	4,219.24	5,469.23	12,778.88
Less: Intra segment eliminations	-	-	-	-	-
-Total	864.90	1,767.77	4,473.06	5,651.24	13,774.14
II. Others	106.99	102.94	134.53	302.29	307.80
Total Segment results	971.89	1,870.71	4,607.59	5,953.53	14,081.94
Less: Inter segment eliminations	(40.63)	(42.12)	(15.05)	(122.51)	(67.94)
Net Segment results	931.26	1,828.59	4,592.54	5,831.02	14,014.00
Add/(Less) : Other income	167.41	179.38	192.77	520.38	673.63
Add/(Less) : Finance costs	(870.71)	(1,024.85)	(1,138.26)	(3,074.04)	(3,509.73)
Add/(Less) : Exceptional items	370.63	16.17	(233.20)	871.93	(2,940.43)
Total Profit before tax	598.59	999.29	3,413.85	4,149.29	8,237.47
As at					
September 30,					
2016					
Unaudited					
As at					
December 31,					
2016					
2015					
Unaudited					
C. Segment Assets					
I. Automotive and related activity					
- Tata and other brands vehicles and financing thereof	65,010.75			64,770.61	58,501.16
- Jaguar and Land Rover	152,145.22			153,797.68	160,268.56
Less: Intra segment eliminations	-			-	(15.46)
-Total	217,155.97			218,568.29	218,754.26
II. Others	2,003.46			1,999.83	2,218.38
Total Segment Assets	219,159.43			220,568.12	220,972.64
Less: Inter segment eliminations	(918.74)			(946.28)	(1,199.09)
Net Segment Assets	218,240.69			219,621.84	219,773.55
Add : Unallocable assets	44,661.52			42,302.42	36,693.18
Total Assets	262,902.21			261,924.26	256,466.73
D. Segment Liabilities					
I. Automotive and related activity					
- Tata and other brands vehicles and financing thereof	13,835.99			14,220.04	12,867.48
- Jaguar and Land Rover	88,318.54			88,314.86	75,603.51
Less: Intra segment eliminations	-			-	(15.46)
-Total	102,154.53			102,534.90	88,455.53
II. Others	591.92			600.21	618.36
Total Segment Liabilities	102,746.45			103,135.11	89,073.89
Less: Inter segment eliminations	(218.22)			(233.79)	(380.25)
Net Segment Liabilities	102,528.23			102,901.32	88,693.64
Add : Unallocable liabilities	105,675.27			106,818.44	89,452.31
Total Liabilities	208,203.50			209,719.76	178,145.95

Notes:-

- 1) The above results were reviewed and recommended by the Audit Committee at its meeting held on February 13, 2017 and approved by the Board of Directors at its meeting held on February 14, 2017.
- 2) The Company has adopted Indian Accounting Standards (Ind-AS) from April 1, 2016 and accordingly these financial results together with the results of the comparative previous period have been prepared in accordance with the recognition and measurement principles laid down in Ind-AS 34 on Interim Financial Reporting prescribed under section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 3) The exceptional item of ₹716.57 crores (£85 million) for the quarter ended December 31, 2016, relates to the continuing impact of the explosion at the port of Tianjin (China) in August 2015. The exceptional credit to the income statement for the quarter relates to the recovery of import duties and taxes and to an updated assessment of the condition of the remaining vehicles, which led to a reversal of the initial provision recorded in the quarter ended September 30, 2015. The process for finalising ongoing insurance claims and other recoveries may take some months to conclude, so further insurance and other potential recoveries will only be recognised in future periods when received or virtually certain to be received.
- 4) Subsequent to quarter ended December 31, 2016, Jaguar Land Rover Automotive Plc issued a EUR 650 million (₹4,659.00 crores) 2.20% bond due 2024 and a GBP 300 million (₹2,504.68 crores) 2.75% bond due 2021. The net proceeds from the issue of bonds is intended to be used for general corporate purposes, including support for the on-going growth and capital spending plan.
- 5) Reconciliation between financial results, as previously reported and as restated under Ind-AS are as under:

Particulars		(₹ in crores)	
		Quarter ended December 31, 2015	Nine months ended December 31, 2015
		Unaudited	
	Net profit after tax as reported under previous GAAP	3,507.54	5,846.69
1	Reversal of exchange gain accumulated in foreign currency monetary item translation difference account	(338.09)	1,282.20
2	Effect of adoption of deemed cost exemption relating to property, plant and equipment and intangibles on depreciation and amortization	71.61	199.75
3	Gain on fair value of below market interest loan (net of effective interest rate adjustment)	(2.02)	2.12
4	Effect of cross currency basis spreads on hedge accounting	(14.40)	273.94
5	Provision for expected credit losses	(32.48)	(395.17)
6	Reversal of gain on sale of investment in equity instruments classified as fair value through Other Comprehensive Income	-	(80.38)
7	Fair value gain on investment in mutual funds	20.69	36.86
8	Discounting of provisions	(34.72)	(116.69)
9	Remeasurement losses on defined benefit obligations (net)	(19.88)	(61.13)
10	Impact on depreciation due to business combination	(22.68)	(71.44)
11	Reversal of income recognised on certain financial assets derecognised under previous GAAP	(95.87)	(102.77)
12	Others (net)	(87.95)	(40.10)
13	Tax effect on above adjustments (including tax effect on undistributed earnings of subsidiaries, associates and joint arrangements)	(17.70)	(370.43)
14	Net profit after tax as per IndAS	2,934.05	6,403.45
15	Other Comprehensive Income/(loss) (net of tax) attributable to the Shareholders of the Company	(4,275.84)	7,749.60
	Total Comprehensive Income/(loss) after tax as per Ind-AS attributable to the Shareholders of the Company	(1,341.79)	14,153.05

- 6) The Statutory Auditors have carried out a limited review of the Consolidated Unaudited financial results for the quarter and nine months ended December 31, 2016.

Tata Motors Limited



N Chandrasekaran
Chairman

Mumbai, February 14, 2017

