

# HALF YEARLY COMMUNICATION

Dear Debenture holder,

Pursuant to the provisions of Regulation 58(1)(d) of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, ('Listing Regulations'), the following are being sent herewith:

- A. the Financial Results of the Company for the second quarter and half year ended as on September 30, 2018, attached as **Annexure A**; and
- B. Certificate from Vistra ITCL (India) Limited, the Debenture Trustee for the various Series of Non-Convertible Debentures, having taken note of information disclosed under Regulation 52(4) of the Listing Regulations for the period ended September 30, 2018 attached as **Annexure B**.

Further pursuant to Regulation 52(4) of the Listing Regulations, we would like to inform you as under:

Sr. No.	Particulars	Half Year Ended Se	eptember 30
		2018	2017
a.	Credit rating and Changes in credit rating	[refer Table	below]
b.	Asset Coverage Ratio (no. of times) [refer note (e)]	16.52	4.91
C.	Debt Equity Ratio [refer note (c)]	0.97	1.00
d.	Previous due date for payment of Interest and repayment of principal of non convertible debt securities	[refer Table	below]
е.	Next due date for payment of Interest and repayment of principal of non convertible debt securities	[refer Table	below]
f.	Debt Service Coverage Ratio (no. of times) [refer note (a)]	0.59	(0.31)
g.	Interest Service Coverage Ratio (no. of times) [refer note (b)]	3.62	(0.47)
h.	Outstanding redeemable preference shares	[N.A.]	
i.	Capital Redemption Reserve (₹ in crores)	2.28	2.28
j.	Net Worth (₹ in crores) [refer note (d)]	20,928.93	20,178.12
k.	Net Profit after Tax (₹ in crores)	1,229.43	(787.97)
I.	Earnings per Ordinary Share (Basic/Diluted) (₹) (not annualized)	3.61	(2.32)
	Earnings per 'A' Ordinary Share (Basic/Diluted) (₹) (not annualized)	3.71	(2.32)

Formulae for calculation of ratios are as follows:

- (a) Debt Service Coverage Ratio = (Profit/(Loss) from Ordinary Activities before Tax + Interest on Long Term Loans) / (Interest on Long Term Loans + Repayment of Long Term Loan during the year)
- (b) Interest Service Coverage Ratio = (Profit/(Loss) from Ordinary Activities before Tax + Interest on Long Term Loans) /Interest on Long Term Loans

For the purpose of calculation above, loans having original maturity of more than 360 days are considered as Long Term Loans.

- (c) Debt Equity Ratio = Total Debt/Equity
- (d) Net Worth = Share Capital + Reserve and Surplus (excluding Revaluation Reserve and Amalgamation Reserve)
- (e) Asset Coverage Ratio = [(Total Fixed assets + Non-Current Investments) (Secured Non-Convertible Debentures (NCD) x 1.25)] / (Total NCD + Senior Notes)

Details of NCD payment schedule and credit rating as per Regulation 52(4) for the period ended September 30,2018:

Sr.	Particulars	Previous due date (1)		Next Du	ue Date (1)	Credit Ratings	
No.		Principal	Interest	Principal	Interest	Credit Ratings	
Α	Secured NCDs						
1	[E22] [INE155A07219] 9.95% NCD due 2020	-	March 2, 2018	-	March 2, 2019	ICRA AA/ Stable; CARE AA+	
2	[E22A] [INE155A07227] 10.25% NCD due 2025	Call option on April 27, 2018	April 27, 2018 <sup>(2)</sup>	NA	NA	CARE AA+	
3	[E22A] [INE155A07227] 10.25% NCD due 2024	Call option on April 27, 2018	April 27, 2018 <sup>(2)</sup>	NA	NA	CARE AA+	
4	[E22A] [INE155A07227] 10.25% NCD due 2023	Call option on April 27, 2018	April 27, 2018 <sup>(2)</sup>	NA	NA	CARE AA+	
5	[E22A] [INE155A07227] 10.25% NCD due 2022	Call option on April 27,2018	April 27, 2018 <sup>(2)</sup>	NA	NA	CARE AA+	



Sr. No.	Particulars	Previous	due date (1)	Next D	ue Date <sup>(1)</sup>	Credit Ratings
		Principal	Interest	Principal	Interest	
в	Unsecured NCDs					
1	[E23A] [INE155A08043] 9.90% NCD due 2020	-	May 7, 2018	-	May 7, 2019	ICRA AA/Stable; CARE AA+
2	[E23B] [INE155A08050] 9.75% NCD due 2020	-	May 24, 2018	-	May 24, 2019	ICRA AA/Stable; CARE AA+
3	[E23C] [INE155A08068] 9.70% NCD due 2020	-	June 18, 2018	-	June 18, 2019	ICRA AA/Stable; CARE AA+
4	[E24B] [INE155A08084] 10% NCD due 2019	-	May 28, 2018	May 28, 2019	May 28, 2019	ICRA AA/Stable; CARE AA+
5 6	[E24E] [INE155A08118] 9.69% NCD due 2019 [E24F] [INE155A08126]	- March 28, 2018	October 10, 2017 March 28, 2018	March 29, 2019 NA	October 10, 2018 NA	ICRA AA/Stable; CARE AA+ CARE AA+
7	9.45% NCD due 2018 [E26A] [INE155A08183] 10.30% NCD due 2018	-	December 16, 2017	Nov 30, 2018	Nov 30, 2018	CARE AA+
8	[E26B] [INE155A08191] 9.81% NCD due 2024	-	August 20, 2018	-	August 20, 2019	ICRA AA/Stable; CARE AA+
9	[E26C] [INE155A08209] 9.77% NCD due 2024	-	September 12, 2018	-	September 12, 2019	ICRA AA/Stable; CARE AA+
10	[E26D Option I] [INE155A08217] 9.71% NCD due 2019	-	September 30, 2017	-	October 1, 2018	CARE AA+
11	[E26D Option II] [INE155A08225] 9.73% NCD due 2020	-	September 30, 2017	-	October 1, 2018	CARE AA+
12	[E26E] [INE155A08233] 9.60% NCD due 2022	-	October 28, 2017	-	October 29, 2018	CARE AA+
13	[E26F] [INE155A08241] 9.35% NCD due 2023	-	November 10, 2017	-	November 10, 2018	ICRA AA/Stable; CARE AA+
14	[E26G] [INE155A08258] 9.02% NCD due 2021	-	December 11, 2017	-	December 11, 2018	ICRA AA/ Stable CARE AA+
15	[E27A] [INE155A08274] 8.25% NCD due 2019	-	April 27, 2018	January 28, 2019	January 28, 2019	CARE AA+
16	[E27B] [INE155A08282] 8.40% NCD due 2021	-	May 28, 2018	-	May 27, 2019	CARE AA+
17	[E27C] [INE155A08290] 8.13% NCD due 2018	July 18, 2018	July 18, 2018	NA	NA	CARE AA+
18 19	[E27D] [INE155A08308] 8.00% NCD due 2019 [E27E] [INE155A08316]	-	August 1, 2018 October 20,	August 1, 2019	August 1, 2019 October 22,	CARE AA+
20	[E27E] [INE155A00510] 7.50% NCD due 2021 [E27F] [INE155A08324]		2017 March 5, 2018		2018 March 5, 2019	CARE AA+
20	7.71% NCD due 2022 [E27G] [INE155A08332]	-	March 27, 2018	-	March 27, 2019	CARE AA+
22	7.84% NCD due 2021 [E27H] [INE155A08340]	-	June 22, 2018	-	June 21, 2019	CARE AA+
23	7.50% NCD due 2022 [E27I Tranche1] [INE155A08357] 7.28%	-	July 30, 2018	-	July 29, 2019	CARE AA+
24	NCD due 2020 [E27I Tranche2] [INE155A08365] 7.40% NCD due 2021	-	July 30, 2018	-	July 29, 2019	CARE AA+
25	[XS1121907676] 4.625% Senior Notes due 2020		April 30, 2018		October 30, 2018	Moody's Ba1; S&P BB+
26	[XS1121908211] 5.750% Senior Notes due 2024		April 30, 2018		October 30, 2018	Moody's Ba1; S&P BB+



- (1) Interest and principal has been paid on or before the due dates.
- (2) Since April 30, 2018 was a bank holiday, principal and interest was paid on April 27, 2018.

We take this opportunity to thank you for reposing trust in the Company by investing in the listed non-convertible debt securities of the Company and we assure you of our continued services and attention at all times.

Yours faithfully, For Tata Motors Limited

Hushangthine H K Sethna **Company Secretary** 

October 31, 2018

Encl.: As above

 $\mathbf{N}$ 



**ANNEXURE A** 



TATA MOTORS LIMITED Regd.Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001. CIN L28920MH1945PLC004520

CIN	L28920MH1945PLC00452	0				(₹ in crores)
STATEMENT OF CONSOLIDATED UNAUDITED FINANCIA	RESULTS FOR THE QUA	Quarter ended	ONTHS ENDED SEPT		ths ended	Year ended
Particulars	September 30,	June 30,	September 30,	Septer	nber 30	March 31,
	201	8	2017 Unaudited	2018	2017	2018 Audited
I Revenue from operations		1	Onaudited			Audited
(a) Revenue (refer note 2a)	71,292.79	65,956.78	69,569.93	137,249.57	128,335.00	289,386.25
(b) Other operating income	819.29	744.27	268,75	1,563.56	960.73	3,342.13
Total Revenue from Operations (a)+(b) II Other income (includes Government grants)	72,112.08	66,701.05 605.01	69,838.68 506.08	138,813.13 1,222.23	129,296.73	292,728.38 3,569.85
III Total Income (I + II)	72,729.30	67,306.06	70,344.76	140,035.36	130,317.09	296,298.23
IV Expenses						
(a) Cost of materials consumed						
(i) Cost of materials consumed (ii) Basis adjustment on hedge accounted derivatives	44,921.05 (414.26)	43,217.86 (429,46)	40,569.02 (420.75)	88,138.91 (843.72)	77,116.45 (720.54)	173,371,19 (1,378.60)
(b) Purchase of products for sale	4,608.77	4,450.39	3,670.49	9,059.16	7,026,71	15,903.99
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(3,156.84)	(4,211.88)	1,068.01	(7,368.72)		
(d) Excise duty (refer note 2b) (e) Employee benefits expense	8,212.35	8,523.21	(534.69) 7,256.33	16,735.56	790.16 14,371.55	790.16 30,300.09
(f) Finance costs	1,226.86	1,375.27	1,147.34	2,602,13	2.256.19	4.681.79
(g) Foreign exchange (gain)/loss (net)	499.87	1,007.26	(71.47)	1,507.13	(702.73)	(1,185,28)
(h) Depreciation and amortisation expense (i) Product development/Engineering expenses	5,941.20 1.068.48	5,857.13 950.53	4,969.88 765.03	11,798.33 2,019.01	9,494.44	21,553,59 3,531,87
(i) Other expenses	15,263.09	14,262.84	13,216.17	29,525.93	26,190.39	60,184.21
(k) Amount capitalised	(5,148.12)		(4,371.97)	(10,260.98)	(8,321.06)	(18,588.09)
Total expenses (IV)	73,022.45	69,890.29	67,263.39	142,912.74	127,118.93	287,118.34
V Profit/(loss) before exceptional items and tax (III - IV) Vi Exceptional items	(293.15)	(2,584.23)	3,081.37	(2,877.38)	3,198.16	9,179.89
(a) Defined benefit pension plan amendment past service credit					(3,609.01)	(3,609.01)
(b) Employee separation cost					(S <sub>1</sub> 003,01)	3.68
(c) Provision for/ impairment of capital work-in-progress and intangibles under development	93.21	-	· ·	93.21	· ·	1,641.38
<ul> <li>(d) Provision for costs of closure of operation of a subsidiary (refer note 6)</li> <li>(e) Others</li> </ul>	437.08		•	437.0B	(11,19)	
VII Profit/(loss) before tax (V - VI)	(823.44)	(2,584.23)	3,081.37	(3,407.67)		(11.19) 11,155.03
Vill Tax expense/(credit) (net)						
(a) Current tax (b) Deferred tax	550.88 (278.98)	710.07 (1,125.70)	1,242.88	1,260,95	1,979.45	3,303.46
Total tax expense (net)	271.90	(1,125,70)	(153.10) 1,089.78	(1,404.68) (143.73)	317.76 2,297.22	1,038.47 4,341.93
IX Profit/(loss) for the period/year from continuing operations (VII - VIII)	(1,095.34)	(2,168.60)	1,991.59	(3,263.94)	4,521.14	6,813.10
X Share of profit of joint ventures and associates (net) Xi Profit/(loss) for the period/year (IX + X)	85.85	306.03	510.08	391.88	1,180.46	2,278.26
Attributable to:	(1,009.49)	(1,862.57)	2,501.67	(2,872.06)	5,701.60	9,091.36
(a) Shareholders of the Company	(1,048.80)	(1,902.37)	2,482.78	(2,951.17)	5,665.04	8,988.91
(b) Non-controlling interests	39.31	39.80	18.89	79.11	36.56	102.45
XII Other comprehensive income/(loss) (A) (i) Items that will not be reclassified to profit or loss	(1.085.06)	2.954.51	945.96	4 000 45		
<ul> <li>(ii) Income tax(expense)/credit relating to items that will not be reclassified to</li> </ul>	199.94	(530.49)	(157.23)	1,869.45 (330.55)	1,215.45 (230.26)	5,939.95 (991.02)
profit or loss			(,	(,	(200.20)	(001.02)
(B) (i) Items that will be reclassified to profit or loss (ii) Income tax (expense)/credit relating to items that will be reclassified to	6,045.25	(4,520.05)	7,555.13	1,525.20	17,313.62	28,017.27
<ul> <li>(ii) Income tax (expense)/credit relating to items that will be reclassified to profit or loss</li> </ul>	(313.51)	466.67	(853.13)	153.16	(2,323.59)	(3,403.69)
Total other comprehensive income/(loss)	4,846.62	(1,629.36)	7,490.73	3,217.26	15,975.22	29,562.51
XIII Total comprehensive income/(loss) for the period/year (net of tax) (XI + XII)	3,837.13	(3,491.93)	9,992.40	345.20	21,676.82	38,653.87
Attributable to: (a) Shareholders of the Company	3,781.19	(3,532,58)	9,956.42	248.61	ni 600 40.	
(b) Non-controlling interests	55.94	40.65	35.98	95.59	21,623.12 53.70	38,524,52 129,35
XIV Paid-up equity share capital (face value of ₹2 each)	679.22	679.22	679,22	679.22	679,22	679.22
XV						94,725.82
Reserves excluding revaluation reserves (as per Balance Sheet of previous accounting year) XVI Earnings per share (EPS)						
A. Ordinary shares (face value of ₹2 each)						
(a) Basic EPS	(3.09)	(5.60)	7.30	(8.69)	16.67	26,46
(b) Dituted EPS ₹ B. 'A' Ordinary shares (face value of ₹2 each)	(3.09)	(5.60)	7,29	(8.69)	16,60	26.45
(a) Basic EPS	(3.09)		7.40	(8.69)	16.77	26.56
(b) Diluted EPS	(3.09)	(5.60)	7.39	(8.69)	16.76	26.55
			Not annualised			

13

## Statement of Consolidated Assets and Liabilities

			(₹ in crores
		As at September 30,	As at March 3
		2018	2018
	and the second	Unaudited	Audited
ASSETS			
(1) Non-current a		80,425.37	72 967 94
	lant and equipment		73,867.84
(b) Capital wo	k-in-progress	13,114.11 116.96	16,142.94 116.45
(c) Goodwill	cible negato	45,887.75	47,429.57
(d) Other inta	-		
	issets under development	30,303.94	23,890.56
• •	in equity accounted investees	5,073.37	4,887.89
(g) Financial a			
	Investments	910.43	763.76
	e receivables	18,819.08	15,479.53
	and advances:	463.13	495.41
	financial assets	3,752.59	4,563.87
(h) Deferred t		4,770.31	4,158.70
	t tax assets (net)	878.75	899.90
(j) Other non	current assets	3,717.69	2,681.25
(0) 0		208,233.48	195,377.67
(2) Current assets		E4 405 40	
(a) inventorie		51,125.47	42,137.63
	in equity accounted investees (held for sale)	544.57	497.35
(c) Financial a		10.000 -0	
	investments	10,690.72	14,663.75
• •	receivables	17,865.98	19,893.30
	nd cash equivalents	12,743.22	14,716.75
•••	alances other than (iii) above	8,375.05	<b>19,897.16</b>
•••	e receivables	9,593.51	8,401.65
	and advances	2,094.77	2,279.66
	financial assets	3,757.84	3,029.12
(d) Current ta		249.11	208.91
	ified as held-for-sale	2,960.84	2,585.19
(f) Other curr	nt assets	8,133.74	7,662.37
		128,134.82	135,972.84
TOTAL ASS		336,368.30	331,350.51
EQUITY AND LIABI	ITIES	1 1	
(1) Equity			
(a) Equity Sha	• • •	679.22	679.22
(b) Other Equi	<b>Y</b>	94,410.03	94,748.69
	butable to owners of Tata Motors Ltd	95,089.25	95,427.91
Non-contr	lling interests	549.87	525.06
		95,639.12	95,952.97
Liabilities		1 1	
(2) Non-current li			
(a) Financial li		1	
(i) Borro	÷	71,968.24	61,199.50
	financial liabilities	2,636.12	2,739.14
(b) Provisions		11,858.89	10,948.44
,	x liabilities (net)	5,358.39	6,125.80
(d) Other non	current liabilities	9,900.85	11,165.19
		101,722.49	92,178.07
(3) Current liabilit			
(a) Financial li			
(i) Borro	•	20,954.96	16,794.85
(ii) Trade		66,890.44	72,038.41
(iii) Accep		3,675.21	4,901.42
•••	financial liabilities	28,556.68	31,267.49
(b) Provisions	It-Killato - Corest	8,284.41	7,953.50
(c) Current ta		929.06	1,559.07
	rectly associated with assets classified as held-for-sale	1,220.28	1,070.18
(e) Other curr	nt liabilities	8,495.65	7,634.55
		139,006.69	143,219.47
TOTAL EQ	ITY & LIABILITIES	336,368.30	331,350.51



Segment wise Revenue, Resulta, Assets and Llablitides The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles including financing Thereof, as well as sale of related parts and accessories. The Company provides financing for vehicles sold by dealers in India.

A core recent initiative of the Company was the implementation of the Organization Effectiveness (OE) program, a strategic program designed to overhaut and transform the Company. Pursuant to the changes implemented as a result of the OE program, the Company has drawn separate strategies for commercial vehicles, passenger vehicles and financing business from Fiscal 2019. Consequent to these changes, the automotive segments will have the following four reportable segments commercial Vehicles, Tata Passenger Vehicles, Jaguar Land Rover and Tata Motor Finance. b) Others: Others will consist of IT services and machine tools and factory automation solutions. This segment information is provided to by Chef Operating Decision Maker (COM). The reportable segment information for the corresponding previous prelods reported have been changed to make them comparable. (¢ in crores)

				Quarter ended		Six months ended mber 30, September 30		
- 1	Particulars		September 30,	June 30,	September 30,			March 31
-+			20	18	2017 Unaudited	2018	2017	2018 Audited
	Segment Rovenuo : Revenue from operations		-		Unaudited			Auditeo
1.	Automative and related activity - Tata and other brands vehicles					1		
	(a) Commercial Vehicle		15,056.93	13,869.17	11,507.80	28,926.10	20,753.85	49,37
	(b) Passenger Vehicle		3,406.98	3,398.35	2,741.54	6,805.33	5,078.62	13,34
- 1	(c) Corporate/Unallocable		37,85	22.75	22.57	60.60	71.82	16
ľ	- Financing - Jaguar and Land Rover		947.06 52,082.28	733.09 48,215.12	656.28 54,510.36	1,580.15 100,297.40	1,297.46 101,317.27	2,80
- [	Less: Intra segment eliminations		(35.60)	(17.28)	(42.68)	(52,88)	(83.56)	(13
	-Total		71,495.50	66,221.20	69,405.87	137,716.70	128,435.46	290,77
	Others		945.95	870.55	762.14	1,816.50	1,490,77	3,25
- 1	Total Segment Revenue		72,441.45	67,091.75	70,168.01	139,533.20	129,926.23	294,02
	Less: Inter segment revenue Revenue from Operations		(329.37) 72,112.08	(390.70) 66,701.05	(329,33) 69,838,68	(720.07) 138,813.13	(629.50) 129,296.73	(1,29
B.	Segment results before other income (excluding Government Grant	s), finance costs, forel						
	exchange gain/(loss) (net), exceptional items and tax: Automotive and related activity							
	- Tata and other brands vehicles							
	(a) Commercial Vehicle		1,193.49	1,057.20	952.89	2,260.69	1,172.28	3,59
	(b) Passenger Vehicle (c) Corporate/Unallocable		(291.02) (88.63)				(1,601.69) (126.04)	(3,04
	- Financing		632.53	462.04	425.14	1,094.57	719.31	1,80
	- Jaguar and Land Rover		(396.42)			(2,049.31)		9,40
	Less: Intra segment eliminations						-	
.	-Total		1,049.95	(532.01)		517.94	4,313.97	11,51
U.	<u>Others</u> Total Segment results		182.25	138.78	88.05	321.03	154.02	42
	Less: Inter segment eliminations		1,232.20 (38.95)	(393.23) (33.24)	3,993.83 (25.39)	838.97 (72.19)	4,467.99 (59.28)	(14
	Net Segment results		1,193.26	(426.47)	3,968.44	766.78	4,408.71	11,78
-	Add/(Less) : Other Income (excluding Govt, Grants)		240.33	224.77	188.80	465.10	342.91	88
	Add/(Less) : Finance costs		(1,226.86)	(1,375.27)				(4,68
	Add/(Less) : Foreign exchange gain/(loss) (net)		(499.87)	(1,007.26)	71.47	(1,507.13)	702.73	1,16
	Add/(Less) : Exceptional items - Tata and other brands vehicles							
1	(a) Commorcial Vehicle		(437.08)	-	1 .	(437.08)		(16
	(b) Passenger Vehicle		(93.21)	-		(93.21)	2	(80
	- Total Tata and other brands vehicles		-	-			-	,
	- Jaguar and Land Rover					-	3,620.20	2,94
-	Total Profit before tax		(823.44)	(2,584.23)	3,081.37	(3,407.67)	6,818.36	11,11
				As at June 30,		As at	As at September 30,	As at Man
				2018	1	2018	2017	As at Marc 2018
	Segment Assets			Unaudited	]		udited	Audited
L	Automotive and related activity				1			
	- Tata and other brands vehicles							
	(a) Commercial Vehicle (b) Passenger Vehicle			26,070.89		26,077.87	25,643.19	24,96
	(c) Corporate/Unallocable			4,899.55		16,156.62 8,200.55	16,691.47 6,033.26	15,41
	- Tata and other brands vehicles - Assets held for sale			247.87		255.40	0,033.20	22
	- Financing			29,367.25		32,501.54	22,322.67	27,6
	- Jaguar and Land Rover			193,969.26		215,777.34	175,717.66	199,51
	Less: Intra segment eliminations			(871.31)		(610.33)	(1,668.29)	(1,14
n.	-Total (a) Others			272,012.85	1	298,359.00	244,739.96	273,13
	(b) Assets classified as held for sale			27.42 2,736.37		26,73 3,046.57	476.18	2,75
- 1	Total Segment Assets			274,776.64	1	301,432.30	247,395.04	276,90
	Less: Inter segment eliminations Net Segment Assets			(1,242.68)	4	(1,244.00)	(1,147.98)	(1,28
	Investment in equity accounted investees			273,533.96		300,188.30	246,247.08	274,63
	- Tata and other brands vehicles							
	(a) Commercial Vehicle			400.25		424.22	377.53	38
	(b) Passenger Vehicle			2.50		2.50	2.50	
	(d) Corporate/Unallocable - Financing			-		in	-	
	- Jaguar and Land Rover			4,519.30		5.91 4,640.74	4,609.74	4,50
	- Others*			525.41		544.57	4,609.74	4,50
	Add : Unallocable assets			35,630.63		30,562.06	39,708.66	51,34
	Total Assets			314,612.05	4	336,368.30	291,368.28	331,38
D.	Segment Liabilities							
L	Automotive and related activity							
	<ul> <li>Tata and other brands vehicles and financing thereof</li> <li>Financing</li> </ul>			19,158.08		20,479.94	19,466.32	20,57
	- Financing - Jaguar and Land Rover			651.15 91,639.78		613.94	509.55 91.034.68	107,86
	Less: Intra segment eliminations			(794.22)		(533.03)	(1,572,80)	107,86
	-Total			110,654.79	1	120,731.70	109,437.75	128,10
и.	(a) Others			85,35		82.37	359.81	8
1	(b) Liabilities directly associated with assets classified as held-for-sale Total Segment Liabilities			1,008.55	-	1,220.28	681.28	1,07
	Less: Inter segment clabinges			111,748.69 (327.61)		122,034.35 (330.44)	110,478.84 (273.29)	129,31
	Net Sogment Liabilities			111,421.08	1	121,703.91	110,205.55	129,00
					1		101 510 10	100,00
	Add : Unallocable liabilities			111,107.06	4	119,026.27	101,513,16	106,39
	Add : Unallocable liabijijies Total Liabilities			111,107.06		240,729.18	101,513,16 211,718,71	235,31

Notes:-

- The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on October 31, 2018.
- 2 a) Consequent to the Introduction of Goods and Service Tax (GST) with effect from July 1, 2017, Central Excise, Value Added Tax (VAT), etc have been replaced by GST. In accordance with Ind AS 18/Ind AS 115 on Revenue/Revenue from contracts with customers and Schedule III of the Companies Act, 2013, GST, GST Compensation Cess, etc. are not included in Revenue from operations for applicable periods. In view of the aforesaid restructuring of indirect taxes, Revenue from operations for the six months ended September 30, 2017 and year ended March 31, 2018 are not comparable with the current period. Following additional information is being provided to facilitate such comparison:

_	· · · · · · · · · · · · · · · · · · ·						(₹ in crores)
Particulars				Six month	s ended	Year ended	
		September 30,	June 30,	September 30,	Septemb	ier 30,	March 31,
		2018	2018	2017	2018	2017	2018
(a)	Revenue from operations	72,112.08	66,701.05	69,838.68	138,813.13	129,296.73	292,728.38
(b)	Excise duty		-	-		(1.166.77)	(1,166.77)
(c)	Revenue from operations (net	72,112.08	66,701.05	69,838.68	138,813.13	128,129,96	291,561.61
<u> </u>	of excise duty) (a)-(b)						

- 2 b) Excise duty for the guarter ended September 30, 2017 represents of reversal excise duty on closing inventories held as at June 30, 2017.
- 3) The assets and liabilities of Tata Technologies Limited, TAL Manufacturing Solutions Limited, Company's certain assets related to defence business and investment in Tata Hitachi Construction Machinery Company Private Limited (equity accounted investees) are classified as "Held for Sale" as they meet the criteria (ald out under Ind AS 105.
- 4) Ind AS 115 Revenue from Contracts with Customers
  - The Company has adopted Ind AS 115 with a modified retrospective approach. The Company makes transport arrangements for delivering its vehicles to the dealers. The gross consideration received in respect of these arrangements was recognised and presented with revenue in the statement of profit and loss. The costs associated with these arrangements are presented within freight cost in the statement of profit and loss. In accordance with Ind AS 115, the Company has determined that it is an agent in providing these services, and therefore the gross consideration received, net off cost associated with respect to these arrangements are to be treated as variable components of consideration and are therefore in accordance with Ind AS 115, recognised as revenue deductions in future. These changes in presentation in the income statement has resulted in decrease in both revenues and expenses by ₹1,780.54 crores and ₹851.50 crores for the period six months ended September 30, 2018 and quarter ended September 30, 2018
- 5) In compliance with Ind AS 20 Government Grants and consequent to clarifications published by the Institute of Chartered Accountants of India, various Government Grants and Incentives have been recognized as "Other Income". Earlier these were reported as "Other Operating Revenue" in the Statement of Profit and Loss. Previous periods have been reclassified accordingly for comparative purposes. This has no impact on reported Profit Before Tax (PBT).
- 6) On July 31, 2018, the Company decided to cease the current manufacturing operations of Tata Motors Thailand Ltd. The Company will address the Thailand market with a revamped product portfolio, suitable to the local market needs, delivered through a CBU distribution model. Accordingly, the relevant restructuring costs have been accounted in the quarter ended September 30, 2018.
- The Statutory Auditors have carried out a limited review of the consolidated financial results for the quarter and six month ended September 30, 2018.

Tala Motors Limited

Glienter Butschel CEO & Managing Director

Mumbai, October 31, 2018

2

		TATA					
	TAT	A MOTORS LIMIT	ED				
	Regd.Office : Bombay Hous	e, 24, Homi Mody	Street, Mumbai	400 001.			
	CIN L28	920MH1945PLC0	04520				
							(₹ in crores
	STATEMENT OF STANDALONE AUDITED FINANCIAL RESU	LTS FOR THE Q		IX MONTHS END			
	Particulars	September 30,	Quarter ended June 30,	September 30,	September 30,	ths ended	Year ended
	Faravaira	2018	2018	2017	2018	2017	March 31, 2018
	Revenue from operations				lited	2017	2010
	(a) Revenue (refer note 2 (a))	17,644.13	16,592,33	13,281.36	34,236.46	23,476,80	58,234.
	(b) Other operating revenue (refer note 10)	114.56	82.66	29.01	197.22	77.16	455.
	Total Revenue from operations (a)+(b)	17,758.69	16,674.99	13,310.37	34,433,68	23,553.96	58,689.
I.	Other Income (includes Government grants) (refer note 10)	343.87	1,521.59	222.27	1,865.46	985.84	2,492.4
	Total Income (I+II)	18,102.56	18,196.58	13,532.64	36,299.14	24,539.80	61,182.2
	Expenses						
	(a) Cost of materials consumed	11,427.74	11,582.55	8,650.77	23,010.29	14,700.68	37,080.4
	(b) Purchases of products for sale	1,601.86	1,584.40	994.60	3,186.26	1,846.00	4,762.4
	(c) Changes in inventories of finished goods, work-in-progress and products for sale	(119.60)	(1,090.68)	663.73	(1 010 00)	101.10	842.0
	(d) Excise duty (refer note 2 (b))	(119.60)	(1,090.08)	(487.73)	(1,210.28)	181.13 790.64	793.
	(e) Employee benefits expense	1,045,40	1.032.92	941.97	2.078.32	1,879.62	3,966.
	(f) Finance costs	443.12	493.23	439.20	936,35	801.92	1,744.
	(g) Foreign exchange (gain)/loss (net)	301.23	195.07	72.89	496.30	65.10	17.
	(h) Depreciation and amortisation expense	754.05	705.15	767.39	1,459,20	1,457.22	3,101.
	(i) Product development/Engineering expenses	103.12	105.50	111.19	208.62	186.43	474.
	(j) Other expenses	2,548.51	2,410.69	1,806.02	4,959.20	3,730.40	9,234.
	(k) Amount capitalised	(246.43)	(286.40)	(177.79)	(532.83)	(386.81)	(855.0
	Total expenses (IV)	17,859.00	16,732.43	13,782.24	34,591.43	25,252.33	61,162.5
	Profit/(loss) before exceptional items and tax (ill-IV)	243.56	1,464.15	(249.60)	1,707.71	(712.53)	19.7
л.	Exceptional Items						
	(a) Employee separation cost     (b) Provision for/Impairment of capital work-in-progress and intangibles under     temperature of the second se	•	-	-	•	· · ·	3.6
	development	93.21	-	-	93.21	-	962.9
	Profit/(loss) before tax (V-VI)	150.35	1,464.15	(249.60)	1,614.50	(712.53)	(946.9
/18.	Tax expense/(credit) (net)		-				
	(a) Current tax	22.93	257.27	14.33	280.20	20.98	92,6
	(b) Deferred tax Total tax expense	18.28	19.23	19.44	37.51	13.00	(4.7
	Profit/(loss) for the period from continuing operations (VII-VIII)	41.21	276.50	33.77	317.71	33.98	87.9
~ 1	Other comprehensive income/(loss):	109.14	1,187.65	{263.37}	1,296.79	(746.51)	(1,034.8
"	(A) (i) Items that will not be reclassified to profit or loss	54.59	10 40				
	(ii) Income tax (expense)/credit relating to items that will not be reclassified	54.59	(2.48)	45.45	52.11	78.08	62.2
- 1	to profit or loss	0.59	0.37	0.61	0.96	(0.98)	(6.2
	(B) (I) Items that will be reclassified to profit or loss	(20.61)	(36.33)	(8.58)	(56.94)	(27.90)	(19.5
- 1	<ul> <li>(ii) Income tax (expense)/credit relating to items that will be reclassified to profit or loss</li> </ul>						•
		7.20	12.64	2.97	19.84	9.65	6.7
	Total other comprehensive income/(loss) Total comprehensive income/(loss) for the period (IX+X)	41.77	(25.80)	40.45	15.97	58.85	43.2
	Paid-up equity share capital (face value of <2 each)	150.91	1,161.85	(242.92)	1,312.76	(687.66)	(991.6
	Reserves excluding Revaluation Reserve (as per balance sheet of previous	679.22	679.22	679.22	679.22	679.22	679.2
	accounting year)						
	Earnings per share (EPS)						19,491.7
	(a) Ordinary shares (face value of ₹2 each)		1				
	(i) Basic EPS ?	0.31	3.48	(0.83)	3.80	(2.20)	(3.0
	(ii) Diluted EPS 7	0.31	3.48	(0.83)	3.80	(2.20)	(3.0
	(b) 'A' Ordinary shares (face value of ₹2 each)						4
	(i) Basic EPS ? (ii) Diluted EPS ?	0.41	3.58 3.58	(0.83) (0.83)	3.90 3.90	(2.20)	(3.0

## Statement of Standalone Assets and Liabilities

	An at Contambar 20	(₹ in crores) As at March 31,
	As at September 30,	
	2018	2018
	Audite	a
ASSETS		
(1) Non-current assets	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	40 400 5
(a) Property, plant and equipment	17,836.45	18,192.5
(b) Capital work-in-progress	1,990.27	1,371.4
(c) Goodwill	99.09	99.0
(d) Other Intangible assets	2,990.45	3,312.1
(e) Intangible assets under development	4,240.71	3,825.1
(f) Investments in subsidiaries, joint ventures and associates	13,950.60	13,950.6
(g) Financial assets		
(i) Investments	359.35	310.1
(ii) Loans and advances	146.76	143.9
(iii) Other financial assets	1,032.78	793.4
(h) Non-current tax assets (net)	657.66	695.7
(i) Other non-current assets	1,954.68	1,546.3
	45,258.80	44,240.6
(2) Current assets		
(a) Inventories	7,084.24	5,670.1
(b) Investments in subsidiaries and associates (held for sale)	681.91	681.9
(c) Financial assets		
(i) Investments	2,640.63	1,820.8
(ii) Trade receivables	3,850.45	3,479.
(iii) Cash and cash equivalents	361.98	546.
(iv) Bank balances other than (iii) above	159.32	248.
(v) Loans and advances	185.06	140.
(vi) Other financial assets	549.03	646.
(d) Current tax assets (net)		73.
(e) Assets classified as held-for-sale	255,40	223.
(f) Other current assets	1,309.08	1,439.
(I) Other current assets	17,077.10	14.971.
TOTAL ASSETS	62,335.90	59,212.
	02,000.00	001212
EQUITY AND LIABILITIES		
Equity		070
(a) Equity share capital	679.22	679.
(b) Other equity	20,805.49	19,491.
	21,484.71	20,170.
Liabilities		
(1) Non-current llabilities		
(a) Financial liabilities	14,208.70	13,155.
(i) Borrowings	118.38	211.
(ii) Other financial liabilities	1,179.75	1.009.
(b) Provisions	173.02	154.
(c) Deferred tax liabilities (net)	204.18	291
(d) Other non-current liabilities	15,884.03	14,822
(2) Current liabilities	10,004.00	14,024,
(2) Current habilities (a) Financial liabilities		
	5,485.07	3,099.
	9,862.76	9.411.
(ii) Trade payables (iii) Acceptances	3,602.90	4,814
(iv) Other financial llabilities	2,967.70	4,091
	1,050.69	862
(b) Provisions	182.84	21
(c) Current tax liabilities (net)	1.815.20	1,917
(d) Other current liabilities	24,967.16	24,218
TOTAL EQUITY AND LIABILITIES	62,335.90	59,212
I VIAL EQUIT AND DABILITIES	02,000.00	03,616

Registered Office: Bombay House, 24, Homi Mody Street, Mumbai – 400001 Tel.: +91 22 6665 8282; Email: inv\_rel@tatamotors.com; Website: www.tatamotors.com CIN: L28920MH1945PLC004520

ց Հայությունը հարդերությունը արդերությունը ու լուր ու լուր հարավարդությունը ու լուր հարավարդությունը պատաստանը, հարավարդությունը հա



#### Segment wise Revenue, Results, Assets and Liabilities

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles, as well as sale of related parts and accessories. The Company's products mainly include commercial vehicles and passenger vehicles. A core initiative of the Company was the implementation of the Organization Effectiveness (OE) program, a strategic program designed to overhaul and transform the Company. The Company believes that this reorganisation will improve speed, agilty and simplicity within our business units, and enable strong functional leadership, improved decision-making, quicker response to changing market conditions and clear accountability.Pursuant to the changes implemented as a result of the OE program, the Company has drawn separate strategies for commercial vehicles and passenger vehicles for Gramary, the Company has drawn separate strategies for commercial vehicles and passenger vehicles for Entry of the OE program, the Company has drawn separate strategies for commercial vehicles and passenger vehicles for commercial vehicles and passenger vehicles for Entry of the OE program, the Company has drawn separate strategies for commercial vehicles and passenger vehicles for Entry of the OE program, the Company has drawn separate strategies for commercial vehicles and passenger vehicles for commercial vehicles and passenger vehicles for Entry of the OE program, the Company has drawn separate strategies for commercial vehicles and passenger vehicles of the OE program. This segment information is provided to and reviewed by Chief Operating Decision Maker (CODM).

_							(₹ in crores
			Quarter ended		Six mont		Year ended
	Particulars	September 30,	June 30,	September 30,		September 30,	March 31,
_		2018	2018	2017	2018	2017	2018
A.	Segment Revenue :						
	Revenue from operations						
I.	Commercial Vehicles	13,939.32	12,892.34	10,244.69	26,831.66	18,143.40	44,875.54
11	Passenger Vehicles	3,779.25	3,759.90	3,042.32	7,539.15	5,337.95	13,644.58
H		40.12	22.75	23.36	62.87	72.61	169.69
	Total Segment Revenue	17,758.69	16,674.99	13,310.37	34,433.68	23,553.96	58,689.81
	Less: Inter segment revenue	-		-		-	-
	Revenue from operations	17,758.69	16,674.99	13,310.37	34,433.68	23,553.96	58,689.81
B.	Segment results before other income (excluding government grants), finance costs, foreign exchange gain/(loss) (net), exceptional items and tax :						
1.	Commercial Vehicles	1,181.81	1,146.36	949.18	2,328.17	1,062.87	3,474,29
8	Passenger Vehicles	(256.83)	(330.02)	(779.05)	(586.85)	(1,571.90)	(2,985.13
11	Corporate/Unallocable	(75.49)	(57.36)	(50.45)	(132.85)	(120.25)	(265.45
	Total Segment results	849.49	758.98	119,68	1,608.47	(629.28)	223.71
	Less: Inter segment eliminations	-	-	-:	-	-	
	Net Segment results	849.49	758.98	119,68	1,608.47	(629.28)	223.71
	Add/(Less) : Other income (excluding government grants)	138.42	1,393.47	142.81	1,531.89	783.77	1,557.60
	Add/(Less) : Finance costs	(443.12)	(493.23)	(439.20)	(936.35)	(801.92)	(1.744.43
	Add/(Less) : Foreign exchange gain/(loss) (net) Add/(Less) : Exceptional items	(301.23)	(195.07)	(72.89)	(496.30)	(65.10)	(17.14
	-Commercial Vehicles		-	-			(166.66
	-Passenger Vehicles	(93.21)	-	-	(93.21)		(800.00
	Total Profit/(Loss) before tax	150,35	1,464.15	(249.60)	1,614.50	(712.53)	(946.92
-			As at June 30,		As at Sep	tember 30,	As at March 31,
			2018		2018	2017	2018
С							
I.	Commercial Vehicles		21,739.19		21,389,83	21,189.89	20.367.09
11	Passenger Vehicles		15,868.31		15,781.35	15,183.89	15,360.16
11	. Corporate/Unallocable		23,744.30		25,164.72	23,824.09	23,485.05
	Total Assets		61,351.80	1	62,335.90	60,197.87	59,212.30
D.	Segment Liabilities (Unallocable)		40,018.97		40,851,19	39.671.73	39,041.32

Notes:

1) The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on October 31, 2018.

2) (a) Consequent to the introduction of Goods and Service Tax (GST) with effect from July 1, 2017, Central Excise, Value Added Tax (VAT), etc have been replaced by GST. Consequence with Ind AS 18/Ind AS 115 on Revenue/Reven facilitate such comparison:

						(* in crores)
Particulars		Quarter ended		Six mont	Year ended	
	September 30,	June 30,	September 30,	September 30,	September 30,	March 31.
	2018	2018	2017	2018	2017	2018
1 Revenue from operations	17,758.69	16,674.99	13,310.37	34,433,68	23,553.96	58,689,81
2 Excise duty	-	-	-	-	(1,168.14)	(1,168.14)
3 Revenue from operations (net of excise duty) (1-2)	17,758,69	16,674,99	13,310,37	34.433.68	22 385 82	57 521 67

(b) Excise duty for the quarter ended September 30, 2017 represents reversal of excise duty on closing inventorios held as at June 30, 2017.

3) Other income includes:

						(₹ in crores)
Particulars	Quarter ended			Six mont	Year ended	
	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
	2018	2018	2017	2018	2017	2018
Dividend from subsidiaries	15.15	1,310,04	28.88	1,325,19	586.23	982.29

4) The above re ults include the Company's proportionate share of income and expenditure in its two Joint Operations, namely Tata Cummins Private Limited and Fiat India Automobiles Private Limited. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid two Joint Operations:

						(7 in crores)
Particulars		Quarter ended			Six months ended	
	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
	2018	2018	2017	2018	2017	2018
1 Revenue from operations	17,280.85	16,275.02	12,828,24	33,555.87	22,859.46	56,533.20
2 (Profit/(loss) before tax	85.80	1,404.80	(269.09)	1,490.60	(772.11)	(1.308.83)
3 (Profit/(loss) after tax	77.94	1,151.49	(277.58)	1,229,43	(787.97)	(1,266,19)

5) The listed Non-Convertible Debentures of Tata Motors Limited on standalone basis aggregating to ₹200 crores as at September 30, 2018 are secured by way of charge on certain assets and properties of the Company; both movable and immovable (excluding stock and book debts) and the asset cover thereof exceeds hundred percent of the principal amount of the said debenture.



6) Pursuant to Non-Convertible Debentures of Tata Motors Limited being listed, below are the details of Tata Motors Limited on a standalone basis excluding interest in Joint Operations pursuant to Regulation 52(4) of the listing regulations:

Particulars			Six months ended		Year ended
			September 30,	September 30,	March 31,
		2018	2017	2018	
Dèb	Debt service coverage ratio (no. of times) [refer note (a)]			(0.31)	(0.14)
Interest service coverage ratio (no. of times) [refer note (b)]			3,62	(0.47)	(0.20)
Debt Equity ratio [refer note (c)]			0.97	1.00	: 0.89
Net Worth [refer note (d)]		(₹ in crores)	20,928.93	20,178.12	19,683.24
Capital Redemption Reserve		(₹ in crores)	2.28	2.28	2.28
Debenture Redemption Reserve		(₹ in crores)	1,085.94	1,085.94	1,085.94
Ean	nings per share (EPS)				
A.	Ordinary shares (face value of ₹2 each)				
(a)	Basic EPS	(₹)	3.61	(2.32)	(3.73)
(b)	Diluted EPS	(₹)	3.61	(2.32)	(3.73)
B,	'A' Ordinary shares (face value of ₹2 each)				
(a)	Basic EPS	(₹)	3.71	(2.32)	(3.73)
(b)	Diluted EPS	(天)	3.71	(2.32)	(3.73)
			Not annualised		

Formulae for calculation of ratios are as follows:

- (a) Debt service coverage ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/(interest on Long term Loans + Repayment of Long term Loans during the period)
- (b) Interest service coverage ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/Interest on Long term Loans. For the purpose of calculation In (a) and (b) above, loans having original maturity of more than 360 days are considered as Long term.
- (c) Debt Equity Ratio = Total Debt/Equity
- (d) Net Worth = Equity share capital + Other equity
- 7) The Investment in the Company's subsidiaries Tata Technologies Limited, TAL Manufacturing Solutions Limited and Tata Motors Insurance Broking and Advisory Services Ltd and associate Tata Hitachi Construction Machinery Company Private Ltd and the company's certain assets related to defence business are classified as "Held for Sale" as they meet the criteria laid out under Ind AS 105.
- 8) Effective April 30, 2018, the Company completed the merger of TML Drivelines Ltd (TML Drivelines) pursuant to a scheme of arrangement of merger. As TML Drivelines is a wholly owned subsidiary of the Company, the merger has been accounted in accordance with 'Pooling of Interest Method' Isid down by Appendix C of Indian Accounting Standard 103 (ind AS 103): (Business combinations of entities under common control), notified under the Companies Act, 2013.

Accordingly, all assets, liabilities and reserves of TML Drivelines have been recorded in the books of account of the Company at their existing carrying amounts and in the same form. To the extent that there are inter-company loans, advances, deposits, balances or other obligations between TML Drivelines and the Company,these have been eliminated. The difference, between the investments held by the Company and all assets, liabilities and reserves of TML Drivelines, has been debited to capital reserve.

Comparative accounting period presented in the financial results of the Company viz, quarter and six months ended 30 September 2017 has been restated for the accounting impact of the merger, as stated above, as if the merger had occurred from the beginning of the comparative period in the financial statements i.e. April 1, 2016.

9) Ind AS 115 - Revenue from Contracts with Customers

The Company adopted Ind AS 115 with a modified retrospective approach. The figures for the comparative periods has not been restated. There is no impact of Ind AS 115 adoption to the retained earnings as at April 1, 2018. Certain payouts made to dealers such as infrastructure support are now treated as variable components of consideration and have therefore in accordance with Ind AS 115, has been recognised as revenue deductions for the quarter and six months ended September 30, 2018.

10) In compliance with Ind AS 20 - Government Grants and consequent to clarifications published by the Institute of Chartered Accountants of India, various Government Grants and incentives have been recognized as "Other Income". Earlier these were reported as "Other Operating Revenue" in the results. Previous periods have been reclassified accordingly for comparative purposes. This has no impact on reported Profit Before Tax (PBT),

11) The Statutory Auditors have carried an audit of the above results for the quarter and six months ended September 30, 2018 and have Issued an unmodified opinion on the same.

ta Motors Limited enter Buischek ging Director CEO and Ma

Mumbai, October 31, 2018



## **ANNEXURE B**



October 31, 2018

To, Mr. Hoshang Keki Sethna Company Secretary & Compliance Officer Tata Motors Limited, Bombay House, 24 Homi Mody Street Mumbai 400001

Dear Sir,

#### Sub: Certificate of Debenture Trustee under Regulation 52(5) of SEBI (LODR) Regulations, 2015 for September 30, 2018.

In compliance of the requirements of Chapter V, Regulation 52, Sub – Regulation (4) and (5) of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 for Non – Convertible Debt Securities we would like to state as under:

We, Vistra ITCL (India) Limited, are acting as a Debenture Trustee for the Secured /Unsecured, Rated, Listed, Redeemable, Non-Convertible Debenture (NCDs) amounting Rs.7200 crores of Tata Motors Limited. ('Company')

With reference to above, we have received the following documents from the Company and have noted its contents without verification:

- 1. Statement of consolidated/standalone Financial Results of the Company for the quarter and half year ended September 30, 2018, along with Independent Auditors report on the statement of asset security coverage as on September 30, 2018.
- 2. Disclosure under compliance of the requirements under Reg. 52(4) of SEBI (LODR) Regulations, 2015 along with details of NCD payment schedule
- 3. Credit Rating letters ICRA, CARE dated October 12, 2018 and September 07, 2018 respectively.

This certificate has been signed and issued by us based on the documents (as mentioned above) submitted by you.

Thanking You.

Yours sincerely, For Vistra ITCL (India) Limited

Authorized Signatory

Place: Mumbai

Registered office: The IL&FS Financial Centre Plot No. C-22, G Block, 7th Floor Bandra Kurla Complex, Bandra (East) Mumbai 400051, India

Tel: +91 22 2659 3535 Fax: +91 22 2653 3297 Email: mumbai@vistra.com www.vistraitcl.com

Vistra ITCL (India) Limited ( Corporate Identity Number (LIN): المحمومات المحمومات)